

Hybrid Cloud Infrastructure with Microsoft Azure Stack HCI Advanced Specialization

Program Overview and Requirements





Program overview

Showcase your organization's validated capabilities in deploying a hyperconverged infrastructure on premises with connectivity to Microsoft Azure with the Hybrid Cloud Infrastructure with Microsoft Azure Stack HCI advanced specialization.

The world of IT is undergoing constant change. To stay competitive, your customers need to keep up with the ever-growing complexity and relentless pace of innovation. Help them get ahead and stay there with Microsoft Azure Stack HCI.

Partners who earn an advanced specialization will get a customer-facing label displayed on their business profile page and be prioritized in customer searches in the <u>Microsoft Solution Provider</u> <u>Finder</u>.

Learn more about advanced specializations

What are the requirements?

Eligible partners must meet the highest standards for service delivery and support. All requirements will be verified by Microsoft and/or a third-party vendor, either automatically or by manual review, and are subject to change.

Requirements	Details
Related competency	Your company must have an active Gold Cloud Platform competency.
Performance	USD500 monthly average ACR from Azure Stack HCI, from the last three months, from at least two customers (Service Level 2 = Azure Stack HCI)
Knowledge	 Your company must have at least three individuals pass the following technical assessments (each technical assessment listed below must be held by at least one individual): Azure Administrator Associate Azure Solutions Architect Expert Azure DevOps Engineer
Audit	Your company must pass a third-party audit. View audit checklist.

How do I apply?

Only administrators of an organization's Microsoft partner account can submit an application for the Hybrid Cloud Infrastructure with Microsoft Azure Stack HCI advanced specialization on behalf of the organization. If you have the appropriate role and access, you can apply by signing in to Partner Center and navigating to your Partner Center dashboard > Competencies > Advanced Specialization.